

Erasmus School of
Health Policy
& Management

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THE HAGUE
UNIVERSITY OF
APPLIED SCIENCES

REBELLIOUS INSTITUTIONAL WORK



Narratives of founders of innovative
housing projects for older people

Marianne van Bochove
&
Katja Rusinovic

m.e.vanbochove@hhs.nl

k.m.rusinovic@hhs.nl

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New living arrangements for older people



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'Rebellious' initiatives



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Research design

- Selection of 17 initiatives that are known to do things differently
- In-depth interviews with the founders (directors, social entrepreneurs, members supervisory boards)
- Narrative analysis: How do these actors talk about agency and structure in their stories about their successes and failures?

Theoretical perspective

- **Rebellious institutional work:** disrupting existing institutions and creating new ones (Wallenburg et al. 2019; Lawrence & Suddaby 2006)
- **Embedded agency paradox:** ‘... how actors can pursue intentional change while being institutionally determined by the same system they seek to influence’ (Välikangas & Carlsen 2020: 544)
- **Three dimensions of agency:**
 - *Iterational:* based on past patterns
 - *Projective:* based on imaginations of the future
 - *Practical-evaluative:* based on judgements of presently evolving situations (Emirbayer & Mische 1998)



Three narratives

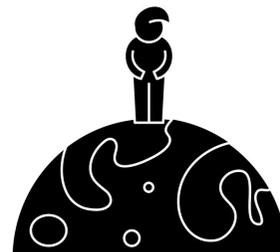
‘Learning by doing’

- Based on presently evolving situations
- Experimenting
- ‘The system’ as a set of obstacles that can be avoided/worked around



‘Master of the game’

- Based on past patterns and future imaginations
- Knowing which tools to use when
- ‘The system’ as a building that can be redesigned



‘Beaten by the system’

- Based on (negative) past patterns
- Following your own track
- ‘The system’ as an uncontrollable enemy





Conclusion & Discussion



- Success often discussed in terms of agency; failure in terms of structure
 - Experienced founders combine past-, present- and future-oriented agency
 - Doing this successfully requires different forms of capital (social, cultural, political, economic)
- How do these narratives relate to success in terms of quality of housing and care as perceived by other stakeholders (including older people)?

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